Munich Business School - Germany
Approved template of credit transfer (30/01/2018)
Template code: MUN16

No.	Course code	Course title	ECTS	Contact hours	No.	Course code	Course title	Credits	Prerequisite
		Munich Business School					**UM Equivalency**		
1	FIN420	INTRODUCTION TO BANK MANAGEMENT	3	30	1	BECO306	MONEY AND BANKING	3	BECO101
2	LAS410	WESTERN EUROPEAN CULTURE, POLITICS & SOCIETY	4	40	2	BGPA313	EUROPEAN POLITICS	3	None
3	HRM600	INTERNATIONAL HUMAN RESOURCE MANAGEMENT	6	60	3	GBMT401	GLOBAL HUMAN RESOURCES MANAGEMENT	3	MGMT221
4	BCOM410	NEGOTIATION AND INFLUENCING	3	30	4	GBMT403	CROSS-CULTURAL COMMUNICATION AND NEGOTIATION IN BUSINESS	3	BECO310 / EBIS315 / GBMT300/301
5	ENTR420	GAMIFICATION FOR ENTREPRENEURS	3	30	5	GBMT406	ENTREPRENEURSHIP	3	MGMT110
6	MGMT411	EUROPEAN BUSINESS PROJECT	6	60	6	GBMT408	CONTEMPORARY	3	MGMT110 / GBMT301
7	MKT420	STRATEGIC MARKETING	3	30	7	MKTG412	MARKETING STRATEGY	3	MKTG220
8	BEOM410	NEGOTIATION AND INFLUENCING	3	30	8	PSYB457	NEGOTIATION AND CONFLICT RESOLVE	3	PSYB212
9	IB600	PROJECT MANAGEMENT	3	30	9	QMDS400	PROJECT AND QUALITY MANAGEMENT	3	FINC213 / QMDS200/202

The ECTS and/or contact hours of the selected course is not enough to replace a 3-unit course in UM. Students who want to use this course to replace a 3-unit course in UM must study another similar course together. Then use these two courses to replace one 3-unit course in UM.